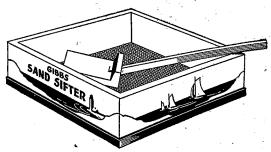
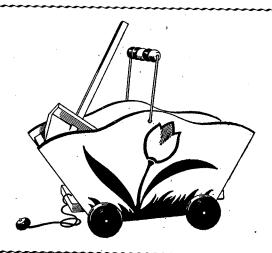
# GIBBS' SAND TOYS

As soon as warm weather arrives, millions of kiddies take to the sands of the seashore or the sandbox. A display of these new Sand Toys will make many profitable sales.



No. 18 SAND SIFTER, WITH SHOVEL

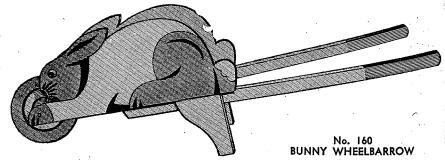
An interesting plaything for children to use in sand-pile or on the beach. Strongly made of wood with metal screen and wooden shovel. Hand decorated in three bright enamel colors—size 8x8x21/4 inches. Packed, set up ready to sell, one toy in a box.

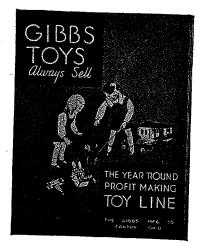


#### No. 82 SAND WAGON, WITH SHOVEL

This interesting combination of sand bucket and wagon, with sturdy wooden shovel, will give children many happy hours in sand-pile or on the beach. Brilliantly finished in six bright enamel colors. Size—10 inches long, 8 inches high, 5½ inches wide. Packed, set up ready to sell, one in a box.

Children love to imitate grown-ups. This handsome all-wood and well-made wheelbarrow will enable them to play at "work" or to really help around the yard. Finished in four bright enamel colors that will catch the eye of any youngster. Length 28 inches, 11 inches wide at handles, 10 inches high. Packed, set up ready to sell, packed 2 to a shipping container.





Send for this new catalog showing the 1931 Gibbs Toy Line in full colors — See the new Gibbs Toys for spring and summer sales.

# The GIBBS MFG. CO.

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Mullin & McKean 215 Fourth Ave.

CANADIAN AGENTS: Harold F. Ritchie & Co., Ltd., 10-18 McCaul St., Toronto, Canada

PACIFIC COAST AGENT: Great Western Mercantile Co., San Francisco, Cal.



This year, even more than last, toy buyers will be looking for Big Values. This year, more than ever, the new Gibbs Toys will appeal to thrifty buyers. They have been designed with that in mind. . . . Out of hundreds of toy ideas that have passed through the experimental stage in our designing department during the past year, only about a dozen have been considered sufficiently in line with present consumer buying conditions to justify offering them to the trade. . . . Like all Gibbs Toys, they are well made, and beautifully finished, and have strong sales appeal. . . . No Toy Department will be complete without the Gibbs line—and every Toy Department will make more sales with these new Gibbs Toys on display.

Send for this catalog showing the new Gibbs Line in Full Colors.

# The GIBBS MFG. CO.

CANTON OHIO II S A

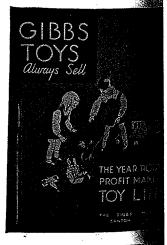
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# THESE GIBBS TOYS Make Spring and Summer Sales

Warm spring days start millions of children playing outdoors. They will wan these outdoor playthings. Keep them on display and make many profitable sales

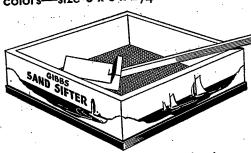
Any little girl would be delighted with this handsome cart for her dolly. Stoutly made from selected wood and beautifully finished in five bright enamel colors. NO. 110 DOLLY CART

Children love to imitate grown-ups. This handsom well-made, all-wood wheelbarrow will enable them play at "work" or

really help around the yard. Finished in for bright enamel colors the will catch the eye of a youngster.

NO. 160
BUNNY WHEELBARROW

An interesting plaything for children to use in sand-pile or on the beach. Strongly made of wood, with metal screen and wooden shovel. Hand decorated in three bright enamel colors—size 8 x 8 x 21/4 inches. Packed, set up ready to sell, one toy in a box.



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There is an opening for a first-class salesman to handle a line of toys, dolls, fancy goods, etc., on commission, in the Western States, representing a prominent New York house. Communications should be sent to this journal.

\* \* \*

Harry J. Phillips, representing Parker Bros., Inc., who has been very ill for many months with typhoid fever, is again on the road and in good health.

A. B. Feder, Jr., buyer of toys, etc., for the Siegel-Cooper Co., New York City, starts on his annual Western trip at the end of this month. He will be at the Palmer House, Chicago, from June 1st to 4th.

The American Soldier Co. have moved their factory to Glenside, Brooklyn, N. Y.

Henry C. Schnibbe has secured the agency for several new toys, which will be appreciated by the trade.

N. H. Colwell, president of the National Novelty Corporation, made several flying trips to this city during the early part of the month.

George Semler, of Geo. Borgfeldt & Co., sailed for Europe on the "Kronprinz Wilhelm," May 12th, and will be abroad until the end of July.

C. H. Whitehurst, Eastern representative of the Hermann-Vaughan Mfg. Co., makers of juvenile automobiles, is now on a trip through New York and the Eastern States.

Louis Amberg, of Louis Amberg, Brill & Co., will return from Europe about the twentieth of this month. He has secured a number of new things.

Andrew K. Ackerman, of the Strobel & Wilken Co., is making a trip through the Middle States in the interest of his house.

It is reported that W. F. Wahrington, of Joplin, Mo., will establish a large factory in Tennessee,

J.



The E. Meriden String firm firm is cc Mayer &

The Ch. Ill., has be Charles W Schintz.

The new Co., of Cir Waukegan

Chas. S. New York toy trade 1 28th, after

The Am of Erie, Pastroyed by



# THE MARKET PLACE

#### FOOTBALL GAMES

Milton Bradley Co., Springfield, Mass. Cadaco-Ellis, Merchandise Mart, Chicago. The Electric Game Co., Inc., Holyoke, Mass. Parker Bros., Inc., Salem, Mass. Toy Creations, Inc., 200 Fith Ave., New York.

#### FORTS AND TRENCHES

Elence Toys, Inc., 120 Wooster St., New York.
Keystone Mfg. Co., 151 Hallet St., Boston, Mass.
Melrath Supply & Gasket Co., Inc., Tioga St.,
& Aramingo Ave., Philadelphia, Pa.
Rich Mfg. Co., Clinton, Iowa,
J. L. Wright, Inc., 1750 N. Lawndale Ave.,
Chicago, Ill.

#### FORTUNE TELLING BOARDS & GAMES

Cadaco-Ellis, Merchandise Mart, Chicago, Ill. Wm. Fuld, Harford Ave. & Federal St., Balti-Win. Fuld, Harford Ave. & Federal St., Baltimore, Md. Haskelite Mfg. Corp., 135 S. La Salle St., Chicago, Ill. Selchow & Righter Co., 200 Fifth Ave., New York.

#### FURNITURE (CHILDREN'S) (See also Desks)

N. D. Cass Co., Athol, Mass. F. C. Castelli Co., Erie Ave. and F St., Philadel-F. C. Castein Co., Sale Lind, Pa.
Great Lakes Sales Co., 910 Webster Ave., Cleveland, Ohio.
Cannelton. Ind. land, Ohio.
Lehman Co. of America, Cannelton, Ind.
D. W. Lynch Co., Inc., 609 N. Prince St., Lancaster, Pa.
Riemann, Seabrey Co., Inc., 1107. Broadway, New
York. York.
San-Hygene Upholstery Co., 692 Miami St.,
Akron, Ohio.
South Bend Toy Mig. Co., South Bend, Ind.
F. A. Whitney Carriage Co., 124 Water St.,
Leominster, Mass.

#### FURNITURE (Doll)

FURNITURE (Doll)

American Toy & Furn Co., 725 S. La Salle St., Chicago, Ill.

N. D. Cass Co., Athol, Mass.
Lehman Co. of America, Cannelton, Ind.

S. B. Novelty Co., Inc., 636 Broadway, New York.

O. Schoenhut, Inc., 2046 Castor Ave., Philadelphia, Pa.

Woodburn Mfg. Co., 538 North Western Ave., Chicago, Ill.

#### FURNITURE (Lawn, Porch and Beach)

N. D. Cass Co., Athol, Mass. D. W. Lynch Co., Inc., 609 N. Prince St., Lan-caster, Pa.

#### FURNITURE (Toy and Doll House)

Block House, Inc., 1107 Broadway, New York.
Dowst Mig. Co., 4541 Fulton St., Chicago, Ill.
Strombeck-Becker Mig. Co., Moline, Ill.
Transogram Co., Inc., 200 Fifth Ave., New York.
Woodburn Mig. Co., 540 N. Western Ave.,
Chicago, Ill.

GAMES (See also GAMES, Adult; Anagrams; Archery Sets; Baca, Bagatelle; Baseball; Conquet; Sets; Backgam gammon; Badminton Basketball; Bingo; Checkers; Croquet; Dart Games; Dom-inoes; Football Games; Fortune Telling Boards; Horse Race Games; Jack Stones; Ping Pong; Pool Tables; Jack Quaits and Horseshoes: Ring Toss: Table Tennis and Ten Pins)

American Toy Works, 200 Fifth Ave., New York. Arcade Mfg. Co., Freeport, Ili. B. & M. Mfg. Co., 4412 Donovan Ave., St. Louis, B. & M. Mfg. Co., 4412 Donovan Ave., St. Louis, Mo.
Baldwin Mfg. Co., 361 Stagg St., Brooklyn, N. Y.
Bar-Zim Toy Mfg. Co., Inc., 930 Newark Ave.,
Jersey City, N. J.
Mitton Bradley Co., Springfield, Mass.
Cadaco-Ellis, Merchandise Mart. Chicago, Ill.
Carrom Industries. Inc., Ludington, Mich.
Concord Toy Co. 895 Broadway, New York,
Durable Toy & Nov. Corp., 200 Fifth Ave., New
York,
York, Corp., Co. Loy, Helly Mess. York.
The Electric Game Co., Inc., Holyoke, Mass.
The Embossing Co., 20 Pruyn St., Albany, N. Y.

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Samuel Gabriel Sons & Co., 200 Fifth Ave., New York.
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Haskelite Mfg. Corp., 135 S. LaSalle St., Chicago, Ill.
The N. N. Hill Brass Co., East Hampton, Conn.
B. F. Jay & Co., 330 W. 42nd St., New York.
Kits, Inc., Mamisburg, Ohio.
Lederer Industries, Inc., 39 W. 19th St., New York.
Mastercraft Toy Co., 19 W. 24th St., New York.
E. S. Lowe Co., 27 W. 20th St., New York.
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Walter Marshalt, 75 Rochling St., Booklin, N. Y.
Metro Mfg. Co., 127 W. 25th St., New York.
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Service, 2017 Gienwood Ave.,
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Berry Pink, Inc., 101 West 31st St., New York.
Plane Facts Co., 41 W. 25th St., New York.
Rich Mfg. Co., Clinton, Iowa.
A. I. Root Co., Medina, Ohio.
O. Schoenhut, Inc., 2946 Castor Ave., Philadelphia, Pa.
Selchow & Righter Co., 200 Fifth Ave., New York.
Structo Mfg. Co., Freeport, Ill.
Toy Creations, 200 Fifth Ave., New York.
Wolverine Supply & Mfg. Co., 200 Fifth Ave., New York.
New York.
Zondine Game Co., Box 5321, Metropolitan Station, Los Angeles, Calif.

#### GAME TABLES & BOARDS

American Toy Works, 41-59 Wyckoff Ave., Brooklyn, N. Y. Carrom Industries, Inc., Ludington, Mich.

GAMES (Adult) (See also Anagrams; Archery AMLE (Annu) (See ano Anagicano, Atomos Sets; Backgammon; Bagatelle; Bingo; Chess; Football Games; Horse Race Games; Ping Pong; Roulette Wheels, and Table Tennis

American Toy Works, 41-59 Wyckoff Ave., Brooklyn, N. Y. Works, 41-59 Wyckoff Ave., Bar-Zim Toy Mig. Co., Inc., 930 Newark Ave., White Stradey Co., Springfield, Mass. Cadaco-Ellis. Merchandise Mart, Chicago, Ill. Carrom Industries, Inc., Ludington, Mich. The Embossing Co., Albany, N. Y. E. S. Lowe Co., 27 W. 20th St., New York. Metro Mig. Co., 127 W. 25th St., New York. N. Y. Toy & Game Mig. Co., 200 Fifth Ave., New York. New York.

Parker Brothers, Inc., Salem, Mass.
Selchow & Righter Co., 200 Fifth Ave., New York.

Toy Creations, Inc., 200 Fifth Ave., New York.

New York.

#### GARAGES AND GAS STATIONS

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#### GARDEN SETS

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#### GLASS PAINTING SETS

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